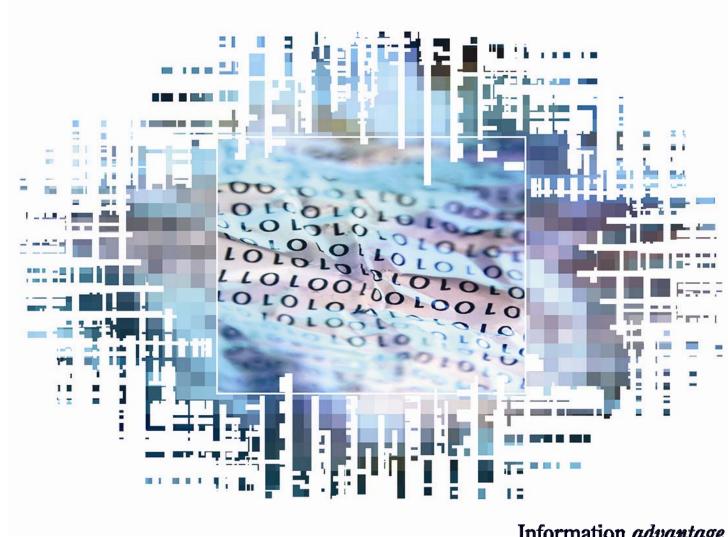


**Presentation to the Annual General Meeting** 

6 April 2011



#### **Presentation by:**

Walter C. Price, Fund Manager



## Agenda



- Performance for the year to 30 November 2010
- Investment Approach
- Introducing RCM
- RCM Technology Trust plc
- RCM's outlook for the sector
- Summary

## Investment approach



- Identify major growth trends within technology, especially 'disruptive' innovations
- Invest in the profitable market leaders in these growth segments
- Build an intimate knowledge of portfolio companies
- Apply risk control through diversification across trends, products cycles, subsectors and through achieving global exposure
- Grassroots<sup>®</sup> research

## Financial year performance



| Year to 30 November 2010                               | %    |
|--|------|
| RCM Technology Trust PLC (NAV) - Undiluted             | 33.3 |
| RCM Technology Trust PLC (NAV) - Diluted               | 27.1 |
| Dow Jones World Technology Index                       | 18.7 |
|  |      |
| Since RCM's appointment 30 April 2007 to 28 March 2011 | %    |
| RCM Technology Trust PLC (NAV) (Diluted)               | 62.2 |
|  | 40.0 |

J2011-10351/RCM Technology/SW/050411

## RCM Global Technology Team





Global Policy Council

#### Grassroots® Research

Grassroots Reporters: 65 Field Force Investigators: 250+ Industry Contacts: 50,000+

**Derivatives Specialist** 



Walter Price, CFA Senior Portfolio Manager



Danny Su Portfolio Analyst



Huachen Chen, CFA Senior Portfolio Manager



Mike Seidenberg Portfolio Analyst



|   | Country Specialists | Technology |
|---|---------------------|------------|
|   | United States       | 5          |
| • | Europe              | 2          |
|   | Asia                | 2          |

#### **US Technology Analysts**



Sebastian Thomas, CFA Director Senior Research Analyst Software & Internet



James Chen, CFA Senior Analyst Semiconductors



Stephen Jue Senior Analyst Software & Internet



**Anthony Carbone** Senior Research, Analyst, US Technology



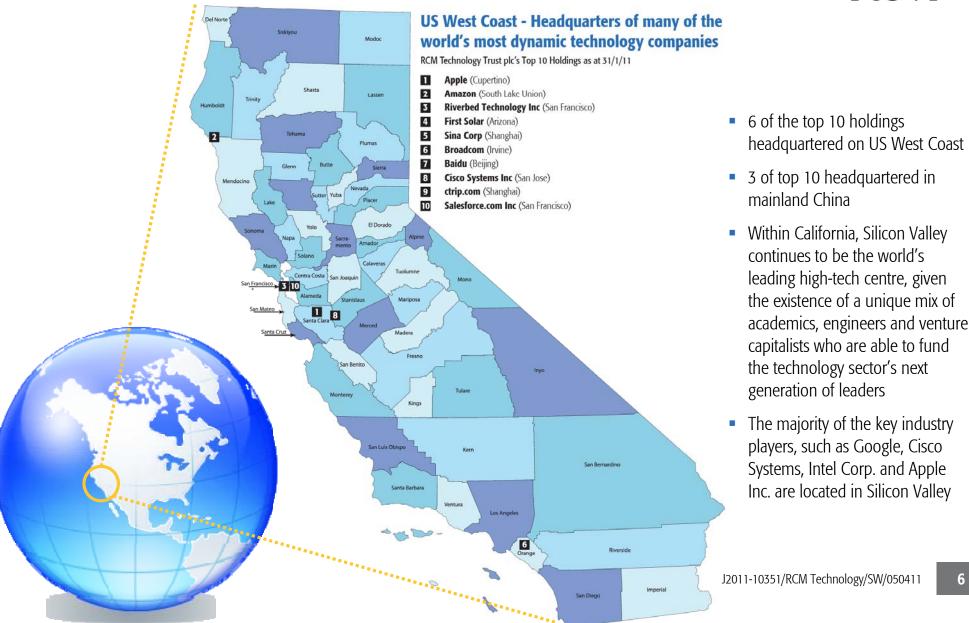
Steven Berexa, CFA **Managing Director** Global Co-Head of Research

| Global Sector Fundamental Research Steve Berexa, CFA & Gunnar Miller, Co-Heads of Global Research |                         |                   |                  |                   |                      |
|---|-------------------------|-------------------|------------------|-------------------|----------------------|
| Consumer (8)  | Financial Services (10) | Healthcare<br>(9) | Industrials (15) | Technology<br>(9) | Telecom/Media<br>(6) |

J2011-10351/RCM Technology/SW/050411 Source: RCM, as at 31 September 2010.

### Our home territory

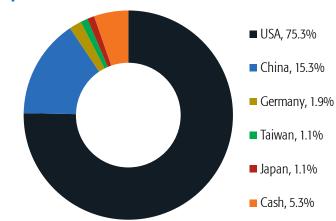




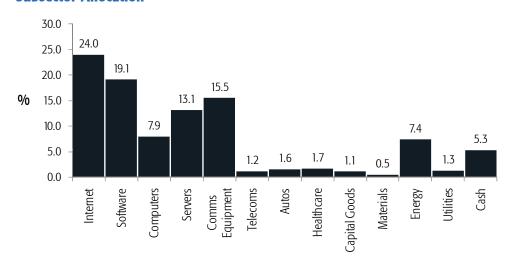
## Portfolio – current positioning

### **As at 31 January 2011**

#### **Geographical Allocation**



#### **Subsector Allocation**



## RCM informed

#### **Top 20 Holdings**

| Total equity holdings  | 58    |
|------------------------|-------|
| Apple Inc              | 4.0%  |
| Amazon.com             | 3.7%  |
| Riverbed Technology    | 3.7%  |
| First Solar Inc        | 3.4%  |
| Sina Corp/China        | 3.0%  |
| Broadcom Corp Class A  | 3.0%  |
| Baidu Inc/China ADR    | 2.9%  |
| Cisco Systems          | 2.8%  |
| Ctrip.com Internationa | 2.8%  |
| Salesforce.com         | 2.7%  |
| Terremark Worldwide    | 2.7%  |
| Google Inc Class A     | 2.7%  |
| Citrix Systems         | 2.5%  |
| Longtop Financial Tech | 2.5%  |
| SunPower Corp          | 2.4%  |
| SuccessFactors         | 2.3%  |
| NetFlix Inc            | 2.3%  |
| QUALCOMM               | 2.1%  |
| Intuit                 | 2.1%  |
| Hewlett-Packard        | 2.0%  |
| Total                  | 55.6% |

Source: RCM, as at 31 January 2011. J2011-10351/RCM Technology/SW/050411

**Our Portfolio: Types of companies** 



### A. Total Return

I. Theme: Tablet computer is a new large category

e.g. Qualcomm, Google

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**Our Portfolio: Types of companies** 

### **B. Secular Growth**

Ideally we are seeking companies that will create shareholder value with the introduction of a new product or new technology. Over the past 20 years, this would include PC manufacturers, software, internet applications, or consumer devices.

**I. Theme:** Using the internet to develop new markets

e.g. Baidu.com – Chinese leader in "search"

**Amazon** – Value for internet shoppers allows the company to grow rapidly

**Apple** – The portable internet leader

**II.** Theme: Cost savings from data centre and application consolidation

e.g. Salesforce.com – This company offers both a platform (Force.com) and many applications



**Our Portfolio: Types of companies** 

### B. Secular Growth cont'd

III. Theme: Large data centres and distributed employees require an updated communications infrastructure e.g. Riverbed – A new generation of communication equipment

**IV.** Theme: Big problems create big markets

e.g. First Solar – Largest and lowest cost module producer
 Sunpower – Leading U.S. centric systems supplier
 Aixtron – Leader in LED lighting equipment

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**Our Portfolio: Types of companies** 

### C. China Growth

China related holdings now represent roughly 15% of the portfolio

I. Theme: Social Networking

e.g. Sina

II. Theme: Internet Search

e.g. Baidu

III. Theme: Ecommerce

e.g. Ctrip

IV. Theme: IT Spending

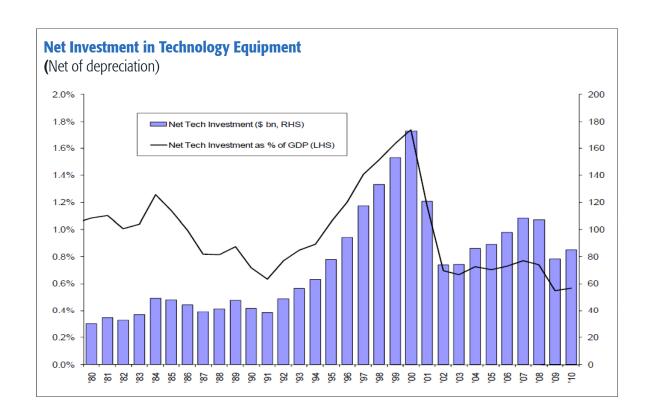
e.g. Long Top

V. Theme: Mobile and Fixed Internet

e.g. China Telecom







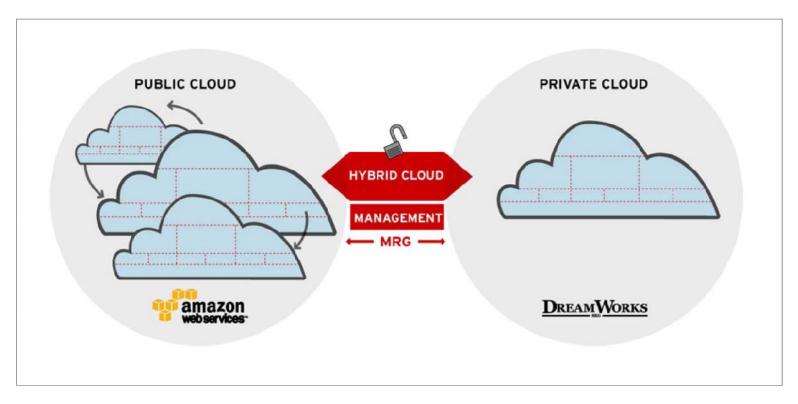
Source: RCM, CS First Boston, 2006 data are unofficial estimates. As of January 15, 2010.

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## Key themes: (1) Cloud computing

### **Evolution to the cloud - three profiles**

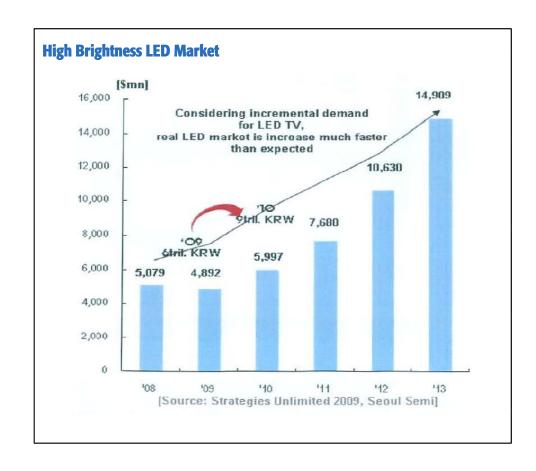




**Interoperability enabled through Open Source** 







## Why technology now?



- Debt overhang in developed world will subdue pace of global economic recovery
- Many technology stocks offers genuine secular growth opportunities
- Attractive valuations and strong balance sheets provide scope for value enhancing corporate activity
- Technology sectors offer solutions to many of the major current challenges
- Sector provides exposure to growing emerging market consumer demand

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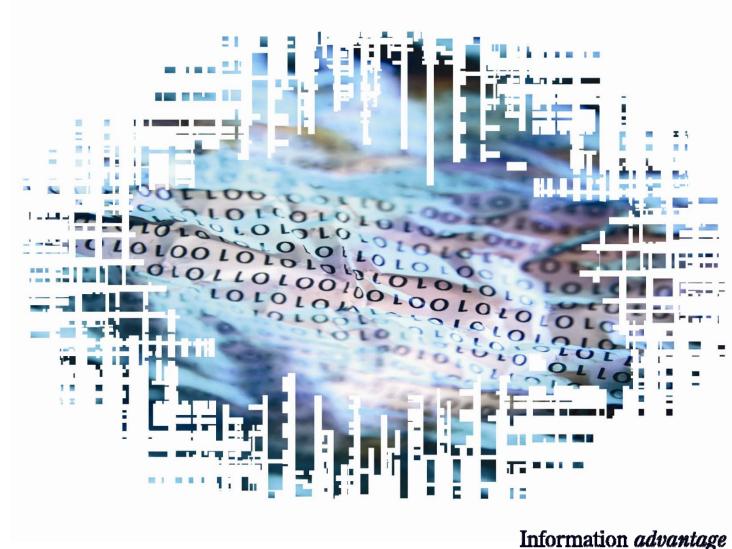
Web site: www.rcmtechnologytrust.co.uk

Web site: www.rcm.com/investmenttrusts

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Presentation to the Annual General Meeting,

6 April 2011







## Resolution 1 - to receive and adopt the Annual Financial Report

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,809,436 | 4,770      | 3,187   | 12,927   |



Resolution 2 - to re-elect John Cornish as a Director

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,804,391 | 4,770      | 17,083  | 4,076    |



## Resolution 3 - to re-elect Paul Gaunt as a Director

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,282,244 | 4,770      | 523,468 | 19,838   |



Resolution 4 - to re-elect Dr Chris Martin as a Director

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,787,391 | 4,770      | 20,124  | 18,035   |



Resolution 5 - to re-appoint Grant Thornton UK LLP as Auditors

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,752,833 | 4,770      | 70,074  | 2,643    |



## **Annual General Meeting, 6 April 2011**

Resolution 6 - to authorise the Directors to determine the remuneration of the Auditors

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,783,901 | 4,770      | 8,924   | 32,725   |



## **Annual General Meeting, 6 April 2011**

Resolution 7 - to approve the Directors' Remuneration Report

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,744,891 | 4,770      | 60,361  | 20,298   |



**Resolution 8** - to pass the Continuation Vote

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,343,033 | 5,370      | 479,602 | 2,315    |



Resolution 9 - to authorise the Directors to allot Shares

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,765,270 | 5,370      | 27,993  | 31,687   |



**Resolution 10** - to disapply pre-emption rights

| For       | Discretion | Against | Withheld  |
|-----------|------------|---------|-----------|
| 9,620,652 | 5,370      | 123,972 | 1,080,326 |



## **Annual General Meeting, 6 April 2011**

Resolution 11 - to authorise the Company to make market purchases of Ordinary Shares

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,795,880 | 5,370      | 25,145  | 3,925    |



## **Annual General Meeting, 6 April 2011**

Resolution 12 - to authorise the Company to make market purchases of Subscription Shares

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,795,880 | 5,370      | 25,145  | 3,925    |



## **Annual General Meeting, 6 April 2011**

Resolution 13 - to enable the Company to call a meeting on not less than 14 days' clear notice

| For        | Discretion | Against | Withheld |
|------------|------------|---------|----------|
| 10,750,142 | 6,370      | 56,302  | 17,506   |

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Presentation to the Annual General Meeting,

6 April 2011

